



AMITY TECHNICAL PLACEMENT CENTRE

DELHI | GR. NOIDA | GURUGRAM | GWALIOR | JAIPUR | LUCKNOW | NOIDA

BIS RESEARCH

Campus Recruitments 2018 Passing out Batch

Batch	2018
Website	www.bisresearch.com
Date	1 st Nov 2018
Time	9:00 A.M
Venue	J-2 Auditorium
Date of Joining	8th Jan 2018
<u>Most Important Instructions</u>	<ol style="list-style-type: none"> Students who are interested need to download NOC certificate and get it printed on Institute letter head, duly signed by HOI (Not HOD/ PL) of their respective institution. Only those students will be allowed to appear in this process, who will have NOC certificate in their hand duly signed by their HOI's. All NOC certificate will be checked at Entry Gate. After taking NOC from HOI students need to apply in the link given below
Job Title	Management Trainee
Eligible Degrees	B.Tech / M.Tech / MCA / M.Sc
Eligible Branches	ALL BRANCHES
Eligibility Criteria	No % Criteria
Location	India – Gurgaon
Compensation (CTC)	3.00 LPA
Roles & Responsibilities	<ul style="list-style-type: none"> Understand Market Intelligence Reports from various verticals and draw a synopsis from those reports Target the right companies and the right set of people (These people should either be influencers or decision makers) and make a strong database of clients who can be approached Market the assigned and upcoming reports through different sources like LinkedIn, Slide share etc. and at the same time proactively generate leads Work on a regular basis with global clients to understand their requirements and update them about ongoing progress

	<ul style="list-style-type: none"> • Retain the existing clients and further probe them to enhance business opportunities • Work closely with Sales Manager to increase the Closure Ratio and Number of New Acquisitions • Use a consultative approach to qualify New Business Opportunities. 																																																								
Other Desired Skills / Competencies	<ul style="list-style-type: none"> • Excellent communication skills, both written and oral • Should be able to demonstrate negotiation and pitching skills through past experience • Should be willing to work in the U.S. and Europe time zones, which will be 9pm to 5 am or 1pm to 10 pm IST, respectively (flexible for females) • Should be flexible in terms of work timings based on business requirements • Prior experience in Inbound BD/Sales would be an advantage • Must be able to work in a demanding, fast-paced start-up environment 																																																								
Documents Required	Will be Informed later																																																								
Shortlisted Students	<table border="1"> <thead> <tr> <th>Amity University Enrollment No.</th><th>STUDENT NAME</th></tr> </thead> <tbody> <tr><td>180108043</td><td>OMESH DADHWAL</td></tr> <tr><td>A2305114049</td><td>ANISH TIWARI</td></tr> <tr><td>A7605414046</td><td>SURAJ SINGH</td></tr> <tr><td>180108052</td><td>AMIT</td></tr> <tr><td>A4312614046</td><td>Sagar Vashisht</td></tr> <tr><td>310407415</td><td>VIKAS CHAUHAN</td></tr> <tr><td>180108051</td><td>MANISH PANDEY</td></tr> <tr><td>180108009</td><td>ADARSH TRIPATHI</td></tr> <tr><td>180108014</td><td>RAJAN KUMAR</td></tr> <tr><td>110403614</td><td>AKASH KUMAR YADAV</td></tr> <tr><td>1910403614</td><td>MOHIT GUPTA</td></tr> <tr><td>5110403614</td><td>SOURABH KUMAR SONI</td></tr> <tr><td>A1000715043</td><td>ANJALI MAHANTY</td></tr> <tr><td>180108038</td><td>SUMIT CHADHA</td></tr> <tr><td>A1000715032</td><td>AYUSHI CHAUHAN</td></tr> <tr><td>180108044</td><td>Anubhav Chaudhary</td></tr> <tr><td>30610403614</td><td>YASH RANA</td></tr> <tr><td>A1000715017</td><td>SAURAV RAJ</td></tr> <tr><td>A1049513012</td><td>SHUBHAM AGGARWAL</td></tr> <tr><td>A1000715045</td><td>PANKAJ BISHT</td></tr> <tr><td>A1000715009</td><td>SUDHANSHU SHANKAR</td></tr> <tr><td>A1000715037</td><td>ABHISHEK SAINI</td></tr> <tr><td>A1000715044</td><td>Rajat Verma</td></tr> <tr><td>A1000715034</td><td>VAIBHAV</td></tr> <tr><td>A1000715034</td><td>VAIBHAV</td></tr> <tr><td>A1049513013</td><td>VAIBHAV SHARMA</td></tr> <tr><td>A7104114020</td><td>ANJALI SHUKLA</td></tr> </tbody> </table>	Amity University Enrollment No.	STUDENT NAME	180108043	OMESH DADHWAL	A2305114049	ANISH TIWARI	A7605414046	SURAJ SINGH	180108052	AMIT	A4312614046	Sagar Vashisht	310407415	VIKAS CHAUHAN	180108051	MANISH PANDEY	180108009	ADARSH TRIPATHI	180108014	RAJAN KUMAR	110403614	AKASH KUMAR YADAV	1910403614	MOHIT GUPTA	5110403614	SOURABH KUMAR SONI	A1000715043	ANJALI MAHANTY	180108038	SUMIT CHADHA	A1000715032	AYUSHI CHAUHAN	180108044	Anubhav Chaudhary	30610403614	YASH RANA	A1000715017	SAURAV RAJ	A1049513012	SHUBHAM AGGARWAL	A1000715045	PANKAJ BISHT	A1000715009	SUDHANSHU SHANKAR	A1000715037	ABHISHEK SAINI	A1000715044	Rajat Verma	A1000715034	VAIBHAV	A1000715034	VAIBHAV	A1049513013	VAIBHAV SHARMA	A7104114020	ANJALI SHUKLA
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	A1000715040	SHIVAM SINHA	
	A7100216018	KRITIKA GIRI	
	A7100216020	UDIT JAISWAL	
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	A7605214083	Syed shozaf abbas	
	A7605414026	MANOSIJ BANDYOPADHYAY	
	A7605414046	SURAJ SINGH	
	A7605414014	ARJUN ASTHANA	
	A7605414002	PRANJAL SRIVASTAVA	
	A7100216012	ABHISHEK PRATAP CHAUHAN	
	A7100216010	JAYANKA SINGH	
	A1607114009	Raghav Marwah	
	A1000715039	AJAY	
	A7100216022	PULKIT MISHRA	
	A7100216019	PRAKRITI MANDAL	
	A1000715031	Vikrant Singh Solanki	
	A7100216015	AMIR JAVED	
	A4312614083	KOMAL CHAUHAN	
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	A2305114019	RISHI JAISWAL	
	A41105414004	Megha Upreti	
	A2305414145	RAJU KUMAR JHA	
	A2305414102	HAMMAD QURESHI	
	A7100216004	AKSHAT TIWARI	
	A2305214305	PRIYANKA GOEL	
	A20405214062	ASHIRWAD TIWARI	
	A2305414222	GOPI LOKESH	
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	A2305414194	A2305414194	
	A2305414131	SUMIT JOSHI	
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	A1049513003	VINAYAK GUPTA
	A2305214400	VISHAL BATRA
	A7605414023	MAYANK SINGH CHAUHAN
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	A2305414194	Shaurya Mehta
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	A12405214059	Shubham Baranwal
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	A0523113056	ISHITA SRIVASTAVA
	A0504114125	AKASH CHAUHAN
	A2305114004	VAJJA MUKESH
	A2346013020	anshu molly
	A12405414040	SARTHAK SAREEN
	A2305414115	Chirag Singh
	A12405214073	AYUSHI MANKU
	180301064	Anshu Kumari Jha
	A2372214017	RAHUL THAKUR
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	1010403614	ANJANA KUMARI
	A2395414108	HARSHIT ARORA

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	A20424614010	MAYANK RAI
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	A12405214115	Nikita jain
	A12405214070	Shaleen bahiya
	A2372314013	SAURAV KUMAR THAKUR
	A2372314013	SAURAV KUMAR THAKUR
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	A2305214284	HARSHUL KANWAR
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	A2305214221	ANUSHA SINGH
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	A2346114009	R UMESH
	A2346114035	DEEPAK CHAWLA
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	4510403614	Saurabh mishra
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My Best Wishes are with you!

Dr Ajay Rana
Advisor